

FORTUNE

EXCERPT

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50 MOST POWERFUL WOMEN



{ BY *Jessica Shambora*
AND *Beth Kowitz*

Gail Boudreaux, 48

PRESIDENT, UNITEDHEALTHCARE, AND EVP, UNITEDHEALTH GROUP

NEW

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In April, United hired Boudreaux to run its largest division, which brings in \$40.3 billion, or more than 50%, of total revenue. It's a huge move for Boudreaux, whose previous job at Health Care Service Corp. included oversight of Blue Cross and Blue Shield plans in four states. Her biggest challenge: stemming enrollment declines.

GAIL K. BOUDREAUX
Executive Vice President, UnitedHealth Group
and President, UnitedHealthcare



GAIL BOUDREAUX is Executive Vice President, UnitedHealth Group and President, UnitedHealthcare.

Previously she served as Executive Vice President, External Operations for Health Care Service Corporation through April 2008, overseeing each of the corporation's Blue Cross and Blue Shield Plans in Illinois, Texas, New Mexico and Oklahoma, as well as the Corporation's subsidiaries, including Fort Dearborn Life, Colorado Bankers Life and Dental Network of America.

Ms. Boudreaux joined Health Care Service Corporation in 2002 as President of the Illinois Division. She was responsible for Sales and Marketing, Managed Care Network Operations, Medical Policy, Contracting, Provider Affairs, Government Relations, Public Affairs and Advertising.

Prior to joining Health Care Service Corporation, Ms. Boudreaux served as Senior Vice President in charge of Aetna, Inc.'s Group Insurance business unit in Hartford, Connecticut. Before being named to that position, Ms. Boudreaux headed Aetna's National Customer Service division overseeing the operations of 33 service centers.

Ms. Boudreaux joined Aetna in 1982 and held positions as Regional Manager for Aetna U.S. Healthcare's Capitol Region and General Manager for Aetna's Pacific Northwest market that included Alaska, Washington, Oregon and Idaho.

Ms. Boudreaux earned a B.A. with honors from Dartmouth College and an M.B.A. in Finance and Health Care Administration from Columbia Business School. She is a Certified Employee Benefit Specialist.

Ms. Boudreaux remains active in Dartmouth College activities as an alumni interviewer and recently served as a member of the Alumni Council of Dartmouth College. While at Dartmouth, Ms. Boudreaux was a highly honored member of the women's basketball team. In 1999, Ms. Boudreaux was named to the Ivy League's 25-year anniversary team in basketball and Dartmouth College's 25-year anniversary teams in both basketball and track & field. In 2003, Ms. Boudreaux was inducted into the New England Basketball Hall of Fame and was one of 6 individuals nationally to receive the NCAA's Silver Anniversary Award for outstanding professionalism and athletic achievement.

Currently, Ms. Boudreaux serves on the Board of Directors for Genzyme Corporation, the Board of Trustees of the Field Museum and the Metropolitan Planning Council of Chicago. She also is a member of the Chicago Network, an organization of Chicago's most influential women.

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UNITEDHEALTH GROUP INCORPORATED is an innovative leader in the health and well-being industry, serving more than 70 million Americans. Through their family of companies, they contribute outstanding clinical insight with consumer-friendly services and advanced technology to help people achieve optimal health.